FOUNDANT
technologies

STUDENT ASSISTANCE FOUNDATION

Student Assistance Foundation

Client Case Study

Written by: Marti Johnson, Grants Manager

Previous Grant Process

The Student Assistance Foundation used little technology and managed their grant programs primarily through manual methods prior to adopting Foundant's Grant Lifecycle Manager (GLM). SAF's internal IT staff did implement Web forms to capture grant applications, but applications were ultimately reduced to paper as they moved through the process. Marti Johnson, SAF Grants Manager, spent hours copying and distributing applications to her review committee and the review process itself involved lengthy meetings, flipcharts and whiteboards. The grant process was cumbersome for all involved while reporting and access to information was non-existent.

About SAF

The Student Assistance Foundation (SAF) leaves no doubt they've been doing their part when it comes to helping young people access higher education. SAF has been giving students and families the tools to finance and pursue their college careers for nearly ten years, providing over $10 million in public benefits. Located in Helena, Montana with a staff of over 200 individuals, SAF actively reaches out to the public, showing how easy finding funding can be.

Foundant GLM Implementation

SAF completed their first grant cycle through Foundant's Grant Lifecycle Manager (GLM) processing over 350 applications in a six-week period. Marti was able to quickly screen-out incorrect applications and assign completed applications to her review committee for online review. Paper usage was cut by an estimated 85% as applications no longer needed to be printed and copied multiple times for distribution. Committee members utilized standard evaluation criteria that streamlined meetings for a more efficient decision-making process.

Advantages of GLM

- Reduced paper consumption by 85%
- Processed 350 applications over a 6-week grant cycle
- Eliminated lengthy review meetings to limit time away from job for volunteer grants committee
- Established consistent evaluation criteria for ranking applicants
- Captured data to facilitate analysis of charitable programs

Favorite Thing About GLM?

We've had excellent customer service and responsiveness throughout implementation and our grant cycle. It's great to see they have many of the same goals for excellent customer service as we do.